



# Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information  
Group 73600 – Award 22802  
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

## Section 1. Contractor Information

Contract #	Lot Number	Contractor & Address	FED.ID. # / NYS Vendor #
PM68095	1 Software 2 Hardware	Fortinet, Inc. 899 Kifer Road Sunnyvale, CA 94086-5205	77-0560389 1000045170

## Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card?  No  Yes – Up to **\$15,000**

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

## Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Cyd Stevenson Public Contracts Administrator (650) 804-4690	Fortinet, Inc. 899 Kifer Road Sunnyvale, CA 94086	cstevenson@fortinet.com
Account Manager	Frank Luckangelo Sales Director (215) 287-3193	Fortinet, Inc. One Penn Plaza Suite 4400 New York, NY 10119	fluckangelo@fortinet.com
Sales Manager	Mike Bracken Regional Account Manager- SLED (518) 588-7062	Fortinet, Inc. One Penn Plaza Suite 4400 New York, NY 10119	nysrfq@fortinet.com
Billing Manager	Tram Tran Senior AP Manager (408) 235-7700 ext. 81864	899 Kifer Road Sunnyvale, CA 94086	ttran@fortinet.com
RFQ's			nysrfq@fortinet.com
<b>Emergency Contact</b>	<b>(267) 788-0467 / Toll-Free Telephone (866) 868-3678 / E-Mail mbracken@fortinet.com</b>		

**Section 4. Reseller Information**

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Allegretto Funding Group, Inc. d/b/a Infnit Technology Solutions 7037 Fly Road East Syracuse NY www.infnit-tech.com  SB	01-0596720 1000051036	John Spiridigliozzi Chief Operating Officer 315) 728-3125	john@infnit-tech.com	Lot 1 Software Lot 2 Hardware
Atlantic Data Security 7 Tanglewood Dr North Chelmsford, MA 01824 www.atlanticdatasecurity.com	45-3304424 1100190751	Lawrence T. More (716) 313-6108	lt@atlanticdatasecurity.com	Lot 1 Software Lot 2 Hardware
Blackhawk Data, LLC 350 5 <sup>th</sup> Avenue 59 <sup>th</sup> Floor New York, NY 10118 www.blackhawk11.com	83-0830484 1100217242	Maryann Pagano Director of Sales Operations (646) 343-9861	mpagano@blackhawk11.com	Lot 1 Software Lot 2 Hardware
Carousel Industries of North America Inc. 659 South County Trail Exeter, RI 02822 www.carouselindustries.com	06-1502254 1000036559	Brian Christein Regional Sales Director (518) 725-2122	nystatecontract@carouselindustries.com	Lot 1 Software Lot 2 Hardware
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60061 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Deputy Program Mgr (800) 808-4239	nygov@cdwg.com	Lot 1 Software Lot 2 Hardware
Computer Connection of Central New York 11206 Cosby Manor Rd Utica, NY 13502 www.ccnytech.com	16-1397143 1000039819	Scott Fluty (315) 724-2209	scott.fluty@ccnytech.com	Lot 1 Software Lot 2 Hardware
Computer Design & Integration 696 Route 46 West Teterboro, NJ 07608 www.cdillc.com	13-3823827 1100014833	Dave Reid COO (201) 426-9329	Dave.reid@cdillc.com	Lot 1 Software Lot 2 Hardware
Computer Professionals International, Inc. 2165 Technology Drive Schenectady, NY 12308 www.comproinc.com  SB	36-3902573 1000055858	Joe Cunningham General Manager (518) 836-2757	jcunningham@comproinc.com	Lot 1 Software Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Distributed Technology Group 499 S. Warren Street Suite 501 Syracuse, NY 13202 www.dtg.com  <i>SDVOB</i>	27-1011510 1000058314	Mark Matheson CEO (585) 943-5100	mark@dtg.com	Lot 1 Software Lot 2 Hardware
DynTek Services, Inc. 255 Washington Ave. Ext. Suite 102 Albany, NY 12205 www.dyntek.com	13-4067484 1000006526	Denise Leonard Sales Operations NE (518) 207-3402	NYSOGSsales@dyntek.com	Lot 1 Software Lot 2 Hardware
Edu Tek Ltd. 354 N. 178 E. Boston Post Road Mamaroneck, NY 10543 www.edutekltd.com  <i>SB</i>	13-3853668 1100013810	Mario Caliguri Chief Operating Officer (914) 686-7777	mario.caligiuri@edutekltd.com	Lot 1 Software Lot 2 Hardware
ePlus Technology, Inc. 1 Penn Plaza, 6 <sup>th</sup> Floor Suite 600 New York, NY 10019 www.eplus.com	54-1904151 1000032149	Nick D'Archangelo VP Sled Business Development (610) 495-1293	NYOGS@eplus.com	Lot 1 Software Lot 2 Hardware
GSS Infotech NY Inc 1752 Central Ave Albany, NY 12205 US www.atecgroup.com	72-1563114 1000048422	Lane Zugalla Sr. Account Executive – Cyber Security Champion (515) 588-8059	Lane.Zugalla@atecgroup.com	Lot 1 Software Lot 2 Hardware
HarpData, LLC 285 Delaware Avenue, Suite 120 Buffalo, NY 14202 www.harpdata.com  <i>MBE</i>	81-1038108 1100180037	Ivory Robinson, CEO (716) 562-3400 x 205	ivory@harpdata.com	Lot 1 Software Lot 2 Hardware
Integration Partners 12 Hartwell Ave Lexington, MA 02421 US www.integrationpartners.com	04-3467289 1100018237	Brian McGlynn Account Executive (781) 761-7562	bmcglynn@integrationpartners.com	Lot 1 Software Lot 2 Hardware
International Business Machines Corporation d/b/a IBM 12902 Federal Systems Pkwy Dr. Fairfax, VA 22032 www.ibm.com	13-0871985 1000001053	Dawn Mack Service Client Executive – IBM Services (518) 522-7826	Dawn.mack@ibm.com	Lot 1 Software Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
iSecure, LLC 354 N. Goodman Street Building H Rochester, NY 14607 www.isecurenet.net  <i>WBE / SB</i>	80-0690740 1100020100	Annette Warren CEO (585) 419-8265  Andrea Vink (585) 419-8265	NYSBids@isecurenet.net	Lot 1 Software Lot 2 Hardware
Marcum Technology 10 Melville Park Rd. Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Ted Carlson President (631) 414-4804	ted.carlson@marcumtechnology.com	Lot 1 Software Lot 2 Hardware
Network Experts of New York, Inc. 220 Washington Ave Ext#4 Albany, NY 12203 http://www.netxny.com  <i>M/WBE</i>	26-3694379 1100064023	Anu McGowan President (518) 269-9963	anu@albany-technology.com	Lot 1 Software Lot 2 Hardware
Presidio Networked Solutions, LLC One Penn Plaza, Suite 2832 New York, NY 10119 www.presidio.com	76-0515249 1100138220	Kevin Carpenter, Senior Account Manager (518) 213-9317	kcarpenter@presidio.com	Lot 1 Software Lot 2 Hardware
Quality and Assurance Technology DBA QnA Tech 18 Marginwood Drive Ridge, NY 11961 www.qnatech.com  <i>MBE</i>	27-0943877 1100015240	Marcos Merced Chief Executive Officer (646) 484-0046	mmerced@qnatech.com	Lot 1 Software Lot 2 Hardware
Reabah Inc. d/b/a Networking Technologies 3910 Caughey Rd. Erie, PA 16506 www.net-cloud.com	25-1844080 1100164812	Wendy DeArment Operations Manager (814) 836-0000	wdearment@net-cloud.com	Lot 1 Software Lot 2 Hardware
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.shi.com	22-3009648 1000008811	Dean Howell Account Executive (845) 265-9439	dean_howell@shi.com	Lot 1 Software Lot 2 Hardware
Sirius Computer Solutions, Inc. 10100 Reunion Place San Antonio, TX 78216 www.siriuscom.com	74-2836721 1000041163	PJ Byrd Director, Public Sector & RFPs (210) 369-0617	Phyllis.byrd@siriuscom.com	Lot 1 Software Lot 2 Hardware
The Ergonomic Group, Inc. 609-3 Cantiague Rock Road Westbury, NY 11590 www.ergogroup.com  <i>WBE</i>	11-2685111 1000005750	Chris Dichiara Director of Sales Operations (516) 746-7777	Chris.Dichiara@ergogroup.com	Lot 1 Software Lot 2 Hardware

<b>Reseller Name</b>	<b>Federal ID # SFS ID #</b>	<b>Contact Name / Phone</b>	<b>Contact E-Mail</b>	<b>Applicable Lot(s)</b>
Vandis, Inc. 1 Alberton Ave Suite 1 Albertson, NY 11507 www.vandis.com  <i>SB</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Admin. (516) 281-2200	nyscontract@vandis.com	Lot 1 Software Lot 2 Hardware
Webhouse, Inc. 226 7th Street Suite 201 Garden City, NY 11530 www.webhse.com  <i>SB / SDVOB</i>	11-3369453 1000012241	Dan Kerning President/CEO (516) 764-6300	dkerning@webhse.com	Lot 1 Software Lot 2 Hardware
Yale Consulting LLC 14 Spice Mill Blvd Clifton Park, NY 12065 US www.yaleconsulting.com	85-0652835 1100247742	Joel Conklin (518) 368-9963	joel@yaleconsultingllc.com	Lot 1 Software Lot 2 Hardware

## **Section 5. Sales Agent Information**

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

**This Contract does not contain Sales Agents.**